



**Netlink Solutions (India) Ltd.**

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Email : [netlink@easy2source.com](mailto:netlink@easy2source.com)

Website : [www.nsil.co.in](http://www.nsil.co.in)

CIN NO : L45200MH1984PLC034789



**October 27, 2021**

To BSE Limited  
25<sup>th</sup> Floor, P.J.Towers,  
Dalal Street, Fort  
Mumbai - 400 001

**Sub.: Press Release on Financial Results for the quarter and half year ended  
September 30, 2021**

Dear Sir,

Please find enclosed a Press Release issued by the Company on Financial Results for the quarter and half year ended September 30, 2021.

The aforesaid press release is also being hosted on the website of the Company [www.nsil.co.in](http://www.nsil.co.in) in accordance with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the same on record

Thanking you,

Yours truly,

**For Netlink Solutions (India) Limited**

**Rupa Minesh Modi**  
**Executive Director & CFO**  
**DIN: 00378383**  
Encl.: As above



## **Press Release Netlink Solutions (India) Ltd.**

### **Q2 FY22 PAT jumps over 97% at Rs.93.32 lacs**

Netlink Solutions (India) Ltd. reported a remarkable increase in consolidated Q2 PAT in FY22 by 97%. The Q2 PAT stood at Rs.93.32 lacs marking a commendable leap in the profit figures. HY1 PAT for FY22 reached Rs.1.39 crore, marking a rise against HY1 FY21.

#### **Key Business highlights**

- Q2 FY22 PAT jumps by 97% at Rs.93.32 lacs as against Rs.47.35 lacs in Q2 FY21
- Corporate Gifts Show, the flagship division of Netlink Solutions is expected to resume its next edition in March 2022 after being stalled in 2020 and 2021 due to pandemic restrictions.
- Newly acquired division “FairAct” that remained stalled due to lockdown has recently started minor operation with government-imposed rules showing some relaxation.

Netlink Solutions (India) Ltd. founded Corporate Gift Show in 2016. This leading B2B tradeshow on houseware, stationary, home decor, and gifts is being jointly managed by Netlink Solutions and Messe Frankfurt Trade Fairs India Pvt. Ltd, (wholly own subsidiary of Messe Frankfurt GMBH), a globally renowned exhibition organizer. The tradeshow remained stalled since 2020 due to government restrictions on public events. With the lockdown rules showing some relaxation, Corporate Gift Show is expected to conduct its next edition in March 2022.

Netlink Solutions has acquired a B2B event management division “FairAct” in March of 2021. FairAct has a legacy of successfully managing over 200 events till date and the list includes some of the renowned B2B shows like Plastivision, India Itime, InfoComm India, GTTES, IPHEX, HGH India, IESS and many more. Despite the global economic downturn due to the pandemic, the division has provided core event management services during the second quarter to some renowned organizers in the industry.

During the second quarter of FY22, Netlink Solutions became a subsidiary of Jupiter Infomedia Limited to form the business conglomerate of two BSE listed companies. The business group has expertise in areas of B2B events, e-commerce, digital solutions, print /digital publications, and investment activities.

#### **Business divisions under the Group**

##### ***B2B Events***

Corporate Gifts Show - India’s leading tradefair on houseware, stationary, home decor, and gifts.

IPMA Expo - A future-ready industrial B2B platform to drive multi-dimensional business prospects

### ***B2B Event Management***

FairAct Exhibitions & Events - Manages diverse activities related to trade shows, exhibitions, conferences, and events.

FairAct Design Studio - Leading Point of Contact Solution provider offering booth designing and fabrication services.

### ***Digital Solutions***

Aditya Infotech - Renowned digital solutions provider to businesses

### ***Print/ Digital Publication***

Gifts & Accessories Magazine - Only magazine in India on corporate gifts and novelties

JimTrade Directory - Print version of JimTrade.com, India's largest business directory.

### ***E-commerce***

JimTrade.com - Largest Business Directory in India

JimYellowPages.com - India's leading Business Yellowpages

GiftsnAccessories.com - India's online B2B portal for corporate gifts, houseware, novelties, handicrafts, and stationary products

IndiaNetzone.com - Largest free encyclopedia on India

Commenting on the results of the company in Q2 of FY22, Mr. Minesh Modi, Chairman of Nelink Solutions shared "We have managed to sail through the toughest time that global business scenario has faced in the last century. Even when our flagship divisions Corporate Gifts show and FairAct were not in operation in 2020 and 2021 due to government imposed restrictions on public events, Nelink Solutions has managed to grow exponentially amidst the entire crisis. The credit for this consistent value addition goes to our prudent business strategies and efficient financial planning". He further added "Considering the growth in FY22, we are hopeful to reach new heights in the coming years as well when pandemic-related restrictions are expected to ease out and situation turns more favorable for businesses to flourish".

### **Cautionary Statement:**

The words and statements mentioned in the press release related to Netlink Solutions (India) Ltd. and its prospects and any other statement related to Netlink's expected financial position, business operations, and future development are forward looking statements. Such words and statements involve known and unknown risks and uncertainties including financial, regulatory, environmental, and industry related growth and trend projections that may be the cause or causes of the actual results, performance or achievements of Netlink Solutions or company results to differ materially from those expressed or implied by such forward-looking statements. The determining factors that could be the cause of actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to execute business strategies, failure to develop new services that meet customer demands and generate acceptable margins; failure to support new services, failure to stabilize or reduce the rate of price compression on certain services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Netlink Solutions; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Netlink Solutions' control, include, but are not limited to, those risk factors already faced due to government restrictions that have been mentioned in the press release as well.